



North Eastern Universities
Purchasing Consortium

MEMBERSHIP INFORMATION

ASSOCIATE AND AFFILIATE MEMBERSHIP

A guide for prospective members

WHO ARE WE?

The North Eastern Universities Purchasing Consortium Ltd (NEUPC) is a not-for profit professional buying organisation, owned by our members and working for our members. Established to deliver and manage a wide range of collaborative framework agreements designed to maximise third party expenditure.

As a non-profit making operation our sole motivation is to maximise our member's resources and that of the wider public sector. Although we originally were set up to support procurement within the higher education sector, our membership has expanded to include colleges, schools, charities and other public sector organisations.

WHAT ARE THE BENEFITS OF MEMBERSHIP?

SIGNIFICANT CASH AND RESOURCE SAVINGS

Our membership saves you time, money and resources. In 2017-18 our members spent £296m through the consortium, generating over £31m in cash and non-cash benefits.

UNIQUE HIGH QUALITY PROCUREMENT SUPPORT

As an Associate member, one of our Account Managers will become your key contact at NEUPC, providing you with advice and guidance over email, phone and in person. For Affiliate members our team will be on hand to provide advice and guidance when you need it.

ACCESS TO OUR CIPS STUDY CENTRE

We have been offering our members the ability to study CIPS qualifications through NEUPC since 2016. Associate members receive discounted rates on our blended and distance learning for levels 3-6.

ACCESS TO OVER 100 TAILOR-MADE AGREEMENTS*

Associate members have access to all agreements available to NEUPC members, which cover a wide range of goods and services. Affiliate members benefit from access to three frameworks of your choosing from the extensive list. All of our frameworks are tendered by professional with extensive public sector experience. This ensures that all agreements are compliant with the relevant procurement rules and regulations, minimising the risk of litigation.

PROCUREMENT SHARED SERVICES PROGRAMME

Our Procurement Shared Services programme supports our members on a not-for-profit basis with in-house procurement support. Support is individually tailored to your needs, and is a low cost, low risk option for companies who cannot justify employing full time staff, require support on a consultancy basis, or have specific short term projects that require additional resource. Typical responsibilities include; procurement strategy, policies and procedures creation and implementation, training, tendering and generally acting as the head of procurement. As a not-for-profit company, we are able to offer a competitive daily rate.

WHICH TYPE OF MEMBERSHIP IS RIGHT FOR ME?

ASSOCIATE MEMBER

As an Associate Member you have full access to all of our agreements and will be appointed a dedicated Account Manager. Our account managers are our category managers and will be able to ensure members obtain value from their membership and will be able to advise on procurement related matters. On joining NEUPC we will carry out a review of spend and make recommendations where better value can be obtained.

AFFILIATE MEMBER

This level of membership is aimed at public sector organisations only requiring access to a few agreements. As an Affiliate member you can choose up to access up to 3 agreements. You don't need to name all three at the point of joining us, most affiliates join with one framework in mind and then access the others at a later date. Whilst NEUPC can provide framework advice and guidance, our account management service is for associate and full members of the consortium.

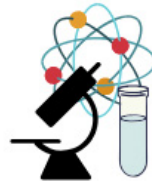
WHAT FRAMEWORKS ARE AVAILABLE?

We have over 100 framework agreements on offer, covering all key areas of procurement for public sector organisations. These include;



IT & TELECOMS

Hardware and software, apple agreements, telephony, networking



LABORATORIES

Laboratory equipment and supplies, electrical materials, 3D printing



OFFICE SUPPLIES

Office, computer and library supplies, paper, print solutions, promo goods



AUDIO VISUAL

AV consultancy, design, installation, maintenance



TRAVEL

Car hire, Travel management services



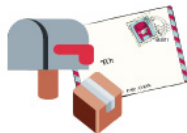
FURNITURE

Office, residential, catering, IT integrated and bespoke



SOFT FM

Cleaning and janitorial, PPE, recycling and waste



POSTAL

Courier, parcel and international mail, franking machines, pre-paid envelopes



PROFESSIONAL SERVICES

Legal, HE, recruitment, debt collection, cash and valuables in transit, legal services, global mobility training services



ESTATES

Major & Minor construction works, lifts, signage, asbestos removals and consultancy

Please note the above lists are not exhaustive, for a full list of current agreements please visit www.neupc.ac.uk/agreements

SUMMARY OF BENEFITS

Benefit	Affiliate	Associate
Significant cash and resource savings	✓	✓
High quality procurement support and guidance	✓	✓
Access to full list of agreements	<i>limited to 3 agreements</i>	✓
Dedicated Account Manager	-	✓
Shared Service	-	✓
CIPS Study Centre	-	✓

THE COST OF JOINING

The fee is per annum and runs for 12 months from the date you join

Associate members - £1000 per annum

Affiliate members - £250 per annum

Contact Frank Rowell, Head of Consortium, for more information to discuss your membership to NEUPC further or to request an application form.

Frank Rowell, Head of Consortium
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