



North Eastern Universities
Purchasing Consortium

ABOUT US

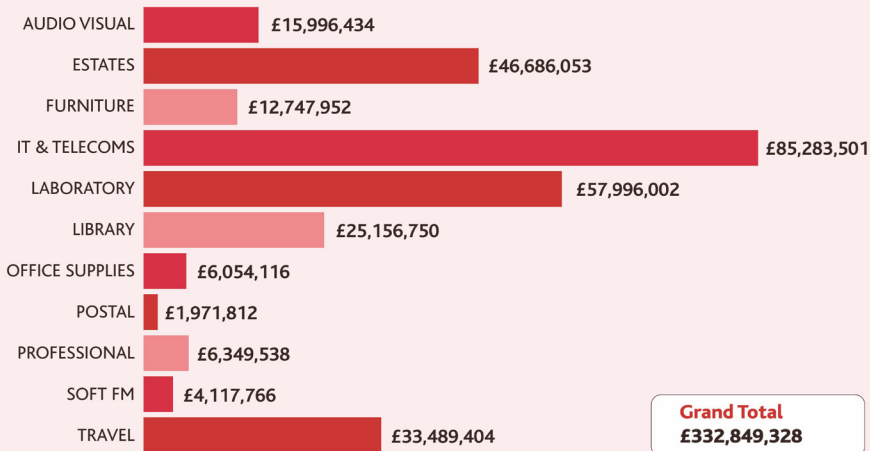
Saving our members time, money and resources through collaborative procurement

We are a not-for-profit professional buying organisation owned by our members for our members, with the sole motivation to maximise institution resources and that of the wider public sector.

We are one of six UK Higher Education purchasing consortia, delivering a range of collaborative framework agreements to ensure NEUPC members can access the same rates and benefits as members of other consortia. Our membership consists of 3 levels; Full, Associate and Affiliate and include Higher Education institutions and Further Education Colleges in the North-East, Yorkshire and Humberside and the Midlands, that can save through collaborative procurement.

NEUPC Category Breakdown

In 2017-18 the top 3 category spend areas were IT & Telecoms at £85.2m, this was followed by Laboratories at £57.9m and Estates at £46.6m.



In 2017-18 our Higher Education members spent

£296M

through our Consortium.

Generating £14.3m in cash and £16.7m in non-cash benefits.

A 23% SPEND INCREASE on 2016-17.

This continues to grow year on year as we add new agreements and increase the take up of existing ones.

SUPPLIERS

Suppliers benefit from a targeted route into institutions and procurement account management support. We work with both suppliers and members to achieve collaborative savings and promote our framework usage.

We publish all of our opportunities through our Delta e Tendering Portal (<https://neupc.delta-esourcing.com/>), which is also used by a number of our member institutions. We recommend that you encourage your incumbent suppliers to register on Delta so they can be notified of future opportunities.

The portal is a shared resource with some of our members, and our research has shown that adoption of the system will deliver each member a cash saving of £1,000-£6,500 per annum on their current system, with further savings through collaborative training and development. The cost is very competitive and has the potential to be further reduced should more members join. If you are interested in finding out more about the Delta system, please contact Andy Hughes on a.hughes@neupc.ac.uk

MEMBER BENEFITS

ACCESS TO OVER 100 AGREEMENTS

NEUPC members have access to an ever widening range of essential goods and service from over 100 collaborative arrangements. Our members channelled £296 million spend through these agreements during 2017/18, delivering £14.3 million in cash benefits

SHARED SERVICES

As a not-for-profit company, we are able to offer a competitive daily rate on our Procurement Shared Services programme. This is a low-cost and low-risk option, with support individually tailored to your needs

ACCOUNT MANAGER

Full and associate members experience unique high quality procurement support, facilitated by access to a dedicated account manager

PERSONALISED BENEFIT STATEMENTS

Our clients receive an annual personalised benefits statement detailing; agreements used, suppliers, spend and benefits

REDUCING RISK OF LITIGATION

Our agreements save you time, money and resources because you do not need to develop a full EU tender, also reducing the risk of litigation related to EU law

CIPS STUDY CENTRE

Access to our CIPS Study Centre: Full and associate members can now study CIPS qualifications through NEUPC, receiving discounted rates on our blended and distance learning for levels 3-6

CONTRACTING PROGRAMMES

We operate category groups comprising procurement and technical experts from across our membership to develop a contracting programme. This aligns NEUPC and institution resources to areas of strategic and operational importance to the client community

WHAT FRAMEWORKS ARE AVAILABLE?

<p>ESTATES</p> <p>Major & Minor construction works, lifts, signage, asbestos removals and consultancy</p>	<p>LABORATORIES</p> <p>Laboratory equipment and supplies, electrical materials, 3D printing</p>
<p>IT & TELECOMS</p> <p>Hardware and software, apple agreements, telephony, networking</p>	<p>AUDIO VISUAL</p> <p>AV consultancy, design, installation and maintenance</p>
<p>TRAVEL</p> <p>Travel management services, car hire</p>	<p>FURNITURE</p> <p>Office, residential, catering, IT integrated and bespoke</p>
<p>OFFICE SUPPLIES</p> <p>Office, computer and library supplies, paper, print solutions, promo goods</p>	<p>POSTAL</p> <p>Courier, parcel and international mail, franking machines, pre-paid envelopes</p>
<p>PROFESSIONAL SERVICES</p> <p>Legal, HE, recruitment, debt collection, cash and valuables in transit, legal services, global mobility training services</p>	<p>SOFT FACILITIES MANAGEMENT</p> <p>Cleaning and janitorial, PPE, recycling and waste</p>