

MEMBERSHIP BENEFITS



North Eastern Universities
Purchasing Consortium

MEMBERSHIP TYPE

DESCRIPTION

FULL MEMBER

Full Members are higher education institutions and some further education colleges mainly from the North East who have full access rights to all of our agreements and voting rights to shape our work.

ASSOCIATE MEMBER

Mainly smaller institutions who can access our agreements but cannot vote to inform our work and shape the new agreements we make.

AFFILIATE MEMBER

Can access to up to three agreements and do not have voting rights.

WHAT ARE THE BENEFITS?

SIGNIFICANT CASH AND RESOURCE SAVINGS FOR MEMBERS

Our membership saves you time, money and resources. In 2020-21 our members spent **£198m** through the consortium, generating over **£18.2m** in cash and non-cash benefits.

WHAT FRAMEWORK AGREEMENTS ARE AVAILABLE?

We have over **100** framework agreements on offer, covering all key areas of procurement for schools, colleges, charities, and other public sector organisations. Tendered by professionals with extensive public sector experience.



COST OF JOINING

Annual Membership runs for 12 months from the date you join.

- Full members - price on application
- Associate members £1000 +VAT per annum.
- Affiliate members £250 +VAT per annum.

CONTACT US

For more information to discuss joining NEUPC as an Associate or Affiliate member, or to request an application form.

FRANK ROWELL

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SUMMARY OF BENEFITS...

RESPONSIBLE PROCUREMENT

Responsible Procurement for NEUPC means we ensure that environmental, social and economic considerations are included in all of our activities on behalf of our members.

This covers all tendering and contract management and we ensure suppliers submit sustainability action plans and adhere to modern slavery statements through the NETpositive tool.

DELTA SHARED E-TENDER PORTAL

When you use the NEUPC shared eProcurement portal, it allows institutions to save an additional £6k per annum on average. The portal will provide your institution with its own page.

The Delta platform is where details of upcoming contract opportunities are published and offers suppliers a simple and easy-to-use registration system to search for opportunities.

LEGISLATIVE COMPLIANCE

All of our agreements are compliant, which helps to minimise the risk of litigation to your institution.

We continue to support members in this key area and seek to ensure our framework agreement terms and conditions are robust and refreshed in line with the latest legislation, with the assistance of a leading legal provider. This helps to save time and money for our members.



SPEND ANALYSIS

Working with Spikes Cavell, NEUPC gathers detailed reports of supplier spend data at the end of each financial year. Following the analysis carried out on the data, NEUPC use our resources to produce a risk report for each member based on a supplier's financial dependence on the public sector. Members are required to upgrade their Spikes Cavell membership level with a subsidised fee from NEUPC.

Risk in the reports refers to suppliers who are potentially 'at risk' due to the proportion of their revenues generated by business with public sector bodies. Suppliers are identified as 'At Risk' when the proportion of spend and transactions fall into one of the [three Risk categories identified here](#). This data is useful for identifying collaborative opportunities, showing benefits to the local economy and direct spend with SMEs.

**FOR MORE INFORMATION GO TO:
NEUPC.AC.UK**

ACCOUNT MANAGEMENT

Full and Associate members have access to a dedicated account manager. All levels of members have access to high-quality procurement support and guidance.

EVENTS AND WEBINARS

Access to a range of **free** events and webinars that enable networking opportunities, encourage professional development and provides the latest industry insights.

BENCHMARKING

NEUPC continuously aims to ensure value for money for members. Where possible like for like benchmarking is done and can be bespoke to member requirements.

CREDITSAFE

Your NEUPC membership grants you free access to CreditSafe which will help your institution understand the risks associated with current and future suppliers. It provides procurement teams with all the tools and details needed to make informed, data-driven decisions. Alongside bespoke and specific HE sector training. CreditSafe continues to be a market leading value for money solution.



PROCUREMENT SHARED SERVICE

As a not-for-profit company, we are able to offer a competitive daily rate on our Procurement Shared Services programme. This is a low-cost and low-risk option, with support individually tailored to your needs.

ANTI MONEY LAUNDERING CHECKS

NEUPC members have access to compliance checks on Persons of Significant Control in bidding companies, sanction lists and ensure compliance with Anti Money Laundering Regulations.

MEMBER REBATES

Where commitment based frameworks aren't possible, NEUPC will try and ensure best value through alternative methods. NEUPC will include and administer retrospective usage rebates where possible.

NETPOSITIVE TOOL

The NETpositive Supplier Engagement Tool enables suppliers to develop a free sustainability action plan in line with our members' environmental, sustainability and institutional objectives.

The Tool demonstrates how sustainability relates to suppliers' core business practices and importantly how to maximise a supplier's social and economic impact throughout the life of the contract.

CIPS STUDY CENTRE

NEUPC is the FIRST and ONLY UKUPC Higher Education consortium to be approved as a Chartered Institute of Procurement and Supply Study Centre, meaning we are able to deliver high quality, competitively priced CIPS qualifications to members of the UK universities purchasing consortia. Our courses are unique as they are contextualised within the HE sector, with training delivered through either blended or distance learning.