MEMBERSHIP INFORMATION



A guide for prospective Associate and Affiliate Members

North Eastern Universities Purchasing Consortium

WHO ARE NEUPC?

North Eastern Universities Purchasing Consortium (**NEUPC**) is one of eight UK Higher Education purchasing consortia (**UKUPC**) established to deliver and manage a wide range of collaborative framework agreements, designed to maximise third-party expenditure within the higher education sector.

Utilising a partnership approach, NEUPC provides collaborative procurement expertise, guidance and agreements that are aligned to, and actively support members' needs, values and objectives. As a non-profit making operation, our sole motivation is to maximise institutions' resources and that of the wider public sector.

WHAT ARE THE BENEFITS OF MEMBERSHIP?

SIGNIFICANT CASH AND RESOURCE SAVINGS

Our membership saves you time, money and resources. In 2020–21 our members spent **£198m** through the consortium, generating over **£18.2m** in cash and non-cash benefits.

UNIQUE HIGH-QUALITY PROCUREMENT SUPPORT

As an Associate member, you will be given a dedicated Account Manager at NEUPC, providing you with advice and guidance over email, phone and in person. For Affiliate members, our team will be on hand to provide advice and guidance when you need it.

ACCESS TO OVER 100 TAILOR-MADE AGREEMENTS*

Associate members have access to **all** agreements available to NEUPC members, which cover a wide range of goods and services. Affiliate members* benefit from access to **three** frameworks of their choosing. All of our frameworks are tendered by professionals with extensive public sector experience, this ensures that all agreements comply with the relevant procurement rules and regulations, minimising the risk of litigation.

ACCESS TO OUR CIPS STUDY CENTRE

We are the **FIRST** and **ONLY UKUPC** Higher Education consortium to be approved as a Chartered Institute of Procurement and Supply Study Centre, meaning we are able to deliver high-quality, competitively priced CIPS qualifications to associate and full members of NEUPC.

PROCUREMENT SHARED SERVICES PROGRAMME

The programme supports our members on a not-for-profit basis with in-house procurement support. Support is individually tailored to your needs, and is a low-cost, low-risk option for companies who cannot justify employing full-time staff, require support on a consultancy basis, or have specific short-term projects that require additional resources.

Typical responsibilities include; procurement strategy, policies and procedures creation and implementation, training, tendering and generally acting as the head of procurement. As a not-for-profit company, we are able to offer a competitive daily rate.

COST OF JOINING

Annual Membership runs for 12 months from the date you join.

- Associate members £1000 +VAT per annum.
- Affiliate members £250 +VAT per annum.

CONTACT US

For more information to discuss joining NEUPC as an Associate or Affiliate member, or to request an application form.

FRANK ROWELL

Head of Consortia

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WHICH MEMBERSHIP IS RIGHT FOR ME?

ASSOCIATE MEMBER

As an Associate Member you have full access to all of our agreements and will be appointed a dedicated Account Manager. Our account managers are our category managers and will be able to ensure members obtain value from their membership and will be able to advise on procurement related matters. On joining NEUPC we will carry out a review of spend and make recommendations where better value can be obtained

AFFILIATE MEMBER

This level of membership is aimed at public sector organisations only requiring access to a few agreements. As an Affiliate member you can choose up to access up to 3 agreements. You don't need to name all three at the point of joining us, most affiliates join with one framework in mind and then access the others at a later date. Whilst NEUPC can provide framework advice and guidance, our account management service is for associate and full members of the consortium.

WHAT FRAMEWORK AGREEMENTS ARE AVAILABLE?

We have over 100 framework agreements on offer, covering all key areas of procurement for schools, colleges, charities, and other public sector organisations.

AUDIO VISUAL

Hardware and software, Apple agreements, managed print, telephone and networking.

IT AND TELECOMS

Hardware and software, Apple agreements, managed print, telephone and networking.

EPROCUREMENT

Amazon, shared eTender portal project, CreditSafe and best practice.

OFFICE SUPPLIES

Office, computer and library supplies, paper, print solutions and promotional goods.

STEMED AND LABORATORIES

Laboratory Chemicals, Consumables & Accessories; Life Sciences Reagents, Kits & Consumables; Molecular Biology Research Services; Industrial Gases; Veterinary Supplies; Electronic Components; and Minor, High Value Labs and Life Sciences Equipment

ESTATES

Major and minor construction works, utilities, lifts, signage, asbestos removals and consultancy.

POSTAL

Courier services, parcel and international mail, franking machines and pre-paid envelopes.

SOFT FM

leaning & Janitorial Supplies, Cleaning Equipment, Window Cleaning and Deep Cleaning. Other framework areas are Manned Guarding, Washroom Services, Waste Management and PPE.

FURNITURE

Sustainable, office, residential, catering, auditorium, IT integrated, removals and relocations, sports and gym equipment and bespoke.

PROFFESIONAL SERVICES

Temporary and permanent staffing, legal services, training, cash and valuables in transit and financial services.

TRAVEL

Travel management, vehicle and car hire services.

SUMMARY OF BENEFITS	ASSOCIATE	AFFILIATE
SIGNIFICANT CASH AND RESOURCE SAVINGS	*	
HIGH QUALITY PROCUREMENT SUPPORT AND GUIDANCE		/
ACCESS TO FULL LIST OF NEUPC AND NATIONAL AGREEMENTS	*	*LIMITED TO THREE AGREEMENTS
DEDICATED ACCOUNT MANAGER	/	×
OPPORTUNITY TO ACCESS SHARED SERVICE	*	×
ACCESS TO CIPS STUDY CENTRE		X